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Our mission is to prevent child exploitation through culturally relevant programs for vulnerable children and to share their stories to inspire creative, compassionate people to act.

As many as 60,000 children are estimated to be involved in the Thai sex trade every year. While some of these children come from neighboring Laos and Cambodia, the majority come from the northern regions of Thailand.

Northern Thailand has the nation’s highest percentage of those who have never attended school: 9.9 percent. It also has the lowest average number of years of schooling: 7.31 for boys and 6.56 for girls, both of which fall far below the already low compulsory level of 9th grade.

It is no coincidence that these two factors — dismal education rates and supply sites for traffickers — run in tandem. In a study on child sex workers in the Northern Thailand region of Chiang Rai, researcher Simon Baker concurs, “The best data indicating the number of children at risk of being victims of child prostitution are education enrollment figures. Education is a surrogate measure for both child labour and child prostitution.”

In the northern region of Chiang Rai, where The SOLD Project is located, many children and youth are at risk of being trafficked. However, two groups, in particular, are especially vulnerable. Those from the hill tribes are at greater risk due to their lack of citizenship and decent schools. Higher levels of relative poverty, drugs, and poor roads contribute to their risk as well. Girls also face greater risk. Thai cultural and religious norms place a burden on girls to repay their debt to their parents (for being born and cared for) financially, whereas boys can repay this debt through spiritual merit accrued to their families, which they earn by their service as monks for a short time. Data from a Thailand Ministry of Public Health survey led to estimates of 3 to 4 male sex workers for every 100 females. Whether for reasons of survival or merely to satisfy material desires, in some rural villages in Northern Thailand selling a daughter into sexual bondage is such a common and accepted practice that those who refuse to do so can be seen as foolish by members of their communities. Once trafficked for sex, Thai girls can end up anywhere in the world from Bahrain to Canada, from Japan to the US, from South Africa to Bangkok.

The SOLD Project’s mission is a direct response to this reality.
SCHOLARSHIPS
Uneducated, yet often expected to help provide for their families, children in Northern Thailand are easily lured into the sex trade or other forms of exploitative labor. Educational scholarships reverse this trend — opening up opportunities otherwise unavailable, and ultimately empowering vulnerable children and youth to escape exploitation.

RESOURCES
The Freedom Resource Center in Bong Prae is the hub of SOLD in Thailand. Here students have access to educational resources, art supplies, tutoring, career counseling, computers, English classes, bi-annual trafficking awareness programs, a safe and positive environment, and mentorship from staff and volunteers.

Chiang Rai City is a thriving urban hub filled with thousands of secondary and college level students. Opened in December 2015, The Chiang Rai City Center continues the precedent set by The Freedom Resource Center, providing needed resources not only for our scholarship students but for the community as a whole.

MENTORSHIP
Statistics show significant, positive outcomes for children who have a sustained and active mentor. At-risk children and youth with mentors are more likely to participate in sports and other extracurricular activities, take leadership roles in school, serve in their communities, and to attend and graduate from college. All of our students are mentored by our staff, with regular home visits and activities to help deepen and strengthen these relationships.
OUR MISSION

To intentionally invest in relationships with the students, the community, our investors, and each other.

Transparency with our finances, our needs, our successes, and our challenges.

Decisions made in the best interest of providing dignity to the children, and communities we seek to serve.

To provide sustainability and additional economic opportunities to the communities we work in, recognizing that long-term change requires the effort and transformation of the entire community.

To represent and share positivity and hope amidst the harsh realities our students face.

To be inclusive of all people — we remain open to helping all people, and this help is not based on or restricted by gender, religion, race, nationality, etc.

To remain adaptable and flexible to the needs of the students and community. To keep a posture of listening and learning.

OUR PROGRAMS

AWARENESS
SOLD offers bi-annual human trafficking awareness training at The Resource Center for the entire community of Bong Prae, educating them about the factors that put their community and children at risk. Given the strong correlation between runaway and trafficked youth, SOLD also facilitates family camps at The Resource Center, which teach communication techniques to families having difficulties. Home reconciliation helps prevent runaway youth and decreases risk.

SUSTAINABILITY
SOLD’s Sustainability and Community Development Programs utilize local resources and build upon the existing skills of the families we work with, preventing the flight of talent, raising the local standard of living, and reducing the lure of traffickers.

STORYTELLING
We identify stories of beauty and hope arising from adverse circumstances and tell these stories through photography and film for two purposes. First, to provide healing and dignity to the communities we work with. Second, to expand awareness of the power of prevention and invite others into this work.

OUR VALUES
OUR IMPACT
**JANUARY**
Hired Win, our first student to become a staff member.

**JANUARY/FEBRUARY**
Outside researcher began our first Social Impact Assessment in Thailand.

**JANUARY**
Hosted our eighth Activist Vision Trip to Thailand.

**APRIL**
Thailand Founding Director, Tawee Donchai, visited California for our City Center expansion launch.

**APRIL**
SOLD featured in National Geographic’s “Killing With Kindness” campaign.

**MAY**
Celebrated graduation for dozens of students in Thailand.

**JUNE**
Our short film “A Chance” premiered at The Justice Conference in Chicago.

**AUGUST**
Moved to our new US Operations Oakland Office.

**NOVEMBER**
Hosted our ninth Activist Vision Trip to Thailand.

**NOVEMBER**
Began partnership with Liberty Asia, Salesforce and USAID.

**DECEMBER**
Opened our second resource center in Thailand, Chiang Rai City Center.

**DECEMBER**
Sixth Annual Gala raised $14,000.

**DECEMBER**
Released a new short film, “A Chance.”
Home visits conducted in 2015. Home visits are a time to deepen our relationship with the student, their families and the community.

The dropout rate for our scholarship students (the most at-risk students in the region) is outstanding: only about 7 percent versus the regional average of 43. We’re incredibly proud that the vast majority of our scholarship students go on to secondary education, college, and promising careers.

Since 2008, The SOLD Project has provided $318,700 in scholarships to 181 children.

Hours of after school programs and mentorship to students in 2015.

Nine students were accepted into Universities and one student is pursuing a Bachelor’s degree in Chinese in China.
Utilizing local resources, SOLD’s Sustainability Programs build upon and enhance the skills and knowledge of the children and communities we work with, preventing the flight of talent, raising the local standard of living, and reducing the lure of traffickers.

In late 2015, in partnership with Chiang Mai University, we opened the Learning Center for Local Textiles — an incubation center where entrepreneurial locals come to learn about, participate in, and even become teachers of our Sustainability Programs.

People were taught to cultivate silk worms using our in-home, sustainable silkworm farms.

25 people were taught to spin yarn from the silk produced by people in the community; another 25 people were taught to dye this yarn with natural dyes.

88% Of families trained increased their income: 72% increased their monthly income by 1,000 Baht (about $33 USD), 3% by 1,001 - 2,000 Baht, and 13% by 2,001 - 3,000 Baht.

People were taught to make cosmetics, such as soap and shampoo, from the silk protein these farms produce.

Families participated in the Organic Vegetable Project workshop, which teaches its participants to produce clean, healthy, and sustainable food for their families using the land they live on.
We at SOLD are realizing more and more that freedom requires mystery.

Fah, 14, and her brother Chai, 12, lost their mother to a motorcycle accident two years ago. Their father, like many men in their community, is an uneducated field laborer (paid only half the legal minimum wage of $10 per day) who struggles with alcoholism. Having drunk away the financial death benefit from the government long ago, he continues to drink, often leaving them alone for extended periods of time with only anxiety to fill their empty bellies.

While no one’s future is determined, statistical trends suggest what Fah and Chai’s futures will be. Fah will likely not finish 9th grade. Pregnant by the age of 16, she will fall prey to abuse and exploitation, and end up as a field laborer or factory worker earning minimum wage at best. Chai will likely follow in his father’s footsteps: working in the fields by day, drinking by night. It’s unlikely either will ever earn more than $5 per day unless they migrate to Chiang Rai or Bangkok. If they chose this option, it’s possible that either could find a job in the service industry. However, employment at 7-11 isn’t even possible without a high school education, let alone work at a respectable restaurant or hotel. Low paid and minimally regulated factory work would be one of two likely options. Sex work would be the other. If they were fortunate in the sex industry, their pay could exceed minimum wage, but it would also always include the risk of abuse, disease, and deep psychological wounds. Fah and Chai’s futures appear dismal indeed.

Despite what statistics suggest, we’re happy to say that Fah and Chai’s futures remain a mystery. Fah and Chai are two of the 140 students to receive scholarships from SOLD in 2015. With scholarships that cover the cost of uniforms, supplies, transportation, and fees, along with resources such as English classes and computers, and mentorship from SOLD’s Thai staff, Fah and Chai’s futures remain open. They might attend college and become scientists, or they might choose to attend vocational school and join the hospitality industry. Thanks to SOLD’s staff and programs (all made possible by our gracious donors), their futures are now a mystery — one filled with expectation and hope.

“We don’t know with 100 percent certainty what we can accomplish, but that doesn’t stop us from being involved and doing the best we can to affect change. We help the young people and families make healthier choices.” - Worn Donchai, SOLD Sustainable Program Director
CAMPAIGNS
Sponsoring a student is the most powerful way to fight poverty and prevent that child from being exploited. The young and undereducated have few employment options and are often desperate for opportunities, making them particularly vulnerable. Most kids in Thailand who are at risk of child prostitution will never graduate from grade school without help from a sponsor. The SOLD Project identifies children at risk and encourages them to apply for our scholarship program. Once accepted into the program, each student is partnered with a sponsor who helps financially support their education, providing the freedom to pursue their dreams and transform their communities.

Sponsorship covers tuition, uniforms, books, lunch, travel, test fees, and other academic expenses so the child can stay in school. 90% of this money goes into your child’s individual account, and the funds are disbursed based on receipts to ensure it goes entirely toward education. Individual accounts encourage students and their families to plan ahead for their education and budget accordingly. The other 10% is used for additional areas of our prevention program including awareness, mentorship, and resources.

100% of your Stand For Freedom donation supports SOLD’s prevention programs in Thailand, which includes the following: Thai staff, mentors and tutors; after-school programs, English classes, workshops and field trips; human trafficking awareness, parent meetings, birthday parties, and community events; Resource Center operations, maintenance, and upgrades; supplies and equipment; development projects, scholarship program admin, translation, home visits, and more.
GLOBAL GIVING

GlobalGiving makes it easy and safe for you to give to local projects anywhere in the world, while providing nonprofits with the tools, training, and support they need to become more effective.

1. Site visit from Global Giving to our ground work in Thailand
2. Projects fully funded
3. $21,313 Raised directly through Global Giving in 2015 (not including check contributions directly to SOLD for projects listed on GG)
4. Awards received in addition to the highest ranking possible on Global Giving

CORPORATE DONORS

Cornerstone Church
Vennic Limited
Nike Girl Effect
Cultural Care Kids First Foundation
One Day’s Wages

ONGOING

The Freedom Project is an ongoing project. 100% of donations go towards our ground work in Thailand.

50% FUNDED

The Expansion Project is raising funds to open a second resource center in Chiang Rai City. At the close of 2015 this project was funded 50% by an additional partnership with One Day’s Wages.

100% FUNDED

As of February, 2015 the Second Classroom was officially funded and completed! Many thanks to all of the individuals and organizations that gave to make this happen.

100% FUNDED

As of July, 2015 the Resource Center Computer Lab was officially funded and completed! Many thanks to all of the individuals that contributed as well as Cornerstone Church for their generosity.
**ONE DAY’S WAGES**

December 1st - December 31st

One Day’s Wages (ODW) is a grassroots movement of people, stories, and actions to alleviate extreme global poverty. They promote awareness, invite simple giving, and support sustainable relief through partnerships, especially with smaller organizations in developing regions.

In December 2015, ODW and SOLD partnered through a 100% matching campaign to fund an entire year of our new Chiang Rai City Center.

$51,433 Raised through One Day’s Wages for SOLD’s Expansion Project to Chiang Rai City

Incredibly generous donors

Higher education scholarship students who will now have access to a Resource Center in the area they attend school in.
OUR REACH
ACTIVIST VISION TRIPS

Our most compelling advocates know what they’re talking about. When it comes to understanding the realities facing at-risk and exploited children in Thailand — and what can be done to prevent exploitation — there is no better way to learn than to see for yourself. That’s why we put together our Activist Vision Trips: to give creative, compassionate people like you the experience, knowledge, and tools to be effective.

As the trip works from Bangkok to Chiang Mai and Chiang Rai in the northern mountains of Thailand, participants are introduced to cutting edge organizations and on the ground leaders.

JANUARY 2015

Attendees from California and Oregon

Impactful organizations in Bangkok, Chiang Mai and Chiang Rai visited to listen, learn and observe

“My trip to Thailand was one of the most meaningful international experiences I’ve ever had. While it’s so easy to linger in the darkness and despair coming from the sex industry, we were able to end in the hope that comes from the difficult work of prevention— an effort that is not only effective, but a work that is so beautiful and incredibly redemptive.”

- Allison Harp, Attendee

NOVEMBER 2015

Attendees from California, Boston, Virginia, Texas, Maryland and Japan

Impactful organizations in Bangkok, Chiang Mai and Chiang Rai visited to listen, learn and observe

“I didn’t just learn about the prevention I experienced it, and that is something no book, film, or lecture could ever teach me.”

- Lindsey Peters, Attendee

WINE TASTING WITH KEN WYTSMA

August 18, 2015

Ken Wytsma is a leader, innovator, and social entrepreneur respected for his insight and collaborative spirit. He is the president of Kilns College, where he teaches courses on philosophy and justice, and is a church planter and lead pastor at Antioch in Bend, Oregon. He also founded The Justice Conference, which operates on four continents.

Twenty three exclusive guests and donors were invited to spend an afternoon with Ken as he shared his reflections of what justice means and the work of The SOLD Project.
SIXTH ANNUAL GALA

The SOLD Project’s sixth annual gala, sponsored by Wente Vineyards and Productionology in Livermore, CA, celebrated the generosity and commitment of our community. The evening featured vocalist Aria Grande, who has sung with Grammy Award winning artists such as Stevie Wonder, Ledisi, and Cee-Lo Green. Hosted by President Rachel Goble, the real highlight of the evening was hearing from one of our Thailand Directors, Blah Chermue, as she shared stories about our work on the ground in Thailand and the impact she sees firsthand every day. After the premier of our new video, A Chance, which highlighted Blah’s impact as a mentor to our youth, she invited every guest to come and visit her home country to see the impact of their donations firsthand.

Child trafficking can be prevented. As Blah shared heartfelt and sometimes tearful words of the ups and downs of prevention and a reminder that we are, after all, working with people, there wasn’t a dry eye in the room. With education, access to resources, and strong mentors, life and the future looks promising for our at-risk scholarship students.
OUR REACH

BOARD OF DIRECTORS

ROY GOBLE
Chair of the Board
Goble Properties

RACHEL GOBLE
President
The SOLD Project

MARLENE LEPKOSKI
Senior Director,
Johnson & Johnson

EMILY NELSON
Blogger and Speaker

NICK PARISI
Managing Director,
Silfra Capital

RACHEL SPARKS
Founder,
Honorary Board Member

JEN WEAVER
Account Executive,
Salesforce

KEN WYTSMA
Pastor, Author and Founder
of The Justice Conference

STAFF

CAMERON ALLEN
Volunteer Coordinator
Thailand

KANTHIDA ASONG
Accounting Staff
Thailand

RATTIKAN CHERMUE
Center & Scholarship Director
Thailand

ORANUCH CHURMER
Scholarship Staff
Thailand

TAWEE DONCHAI
Thailand Founding Director
Thailand

WORN DONCHAI
Sustainability Director
Thailand

ALAYNAH FIEDLER
U.S. Office Manager
U.S. Office

RACHEL GOBLE
President
U.S. Office

NONGNUCH JAMPARAT
Advisor & Case Coordinator
Thailand

THODSAPHON KITTA
Activities Manager
Thailand

DANIEL OLSON
Writer & Researcher
U.S. Office

NONGNUT SANTHUN
Grounds Keeper
Thailand

DR. JADE KELLER
Program Advisor
Thailand

KETSARA THUTSUNTI
Awareness Director
Thailand

LISA WINTERFELDT
International Liaison
Thailand

POKIN YINGPITIPAT
Mentorship Program & Legal Advisor
Thailand

AOUN SITTHICHIRANG
Program Officer
Thailand

THODSAPHON KITTA
Activities Manager
Thailand

SUMITRA THONGTHEP
After School Officer
Thailand
Collaborating with and learning from other organizations is essential in combatting human trafficking and child exploitation. Our partner organizations are diverse, and the relationships we have in the anti-trafficking space extend far beyond those on this page. Here, however, we wish to highlight the organizations we regularly visit with our Activist Vision Teams in order to say thank you for their partnership, their dedication to educating and inspiring future activists, and their commitment to collaboration.

**PARTNER ORGANIZATIONS**

- **HUG Project**
- **Home of New Beginnings**
- **Dton Naam**
- **Golden Triangle Asian Elephants Foundation**
- **UNOH**
- **Urban Light**
- **LIBERTY ASIA**

**LOCAL REPRESENTATIVES**

- **BUNTY DREWITT**
  Santa Barbara, CA
- **DEIRDRE FENTEM**
  Denver, CO
- **MARGARETT HANSEN**
  Okinawa, Japan
- **SHANNON O’MALLEY**
  Portland, OR
- **BILL STAUFFER**
  Portland, ME
- **BRIAN WHITE**
  Los Angeles, CA
FINANCIALS
FINANCIALS

INCOME AND DONATIONS

TOTAL INCOME: $462,023

- Individual Donors: $365,474 (79%)
- Special Events: $44,843 (10%)
- Online Fundraising Platforms: $33,675 (7%)
- Grants: $13,500 (3%)
- Other Revenue: $4,531 (1%)

FINANCIAL GROWTH OVER TIME

2015 ACCOMPLISHMENTS

- Our cost to raise $1: 15¢
- Increase in support for our programs from 2014: 42.7%
EXPENSES

TOTAL EXPENSES: $458,630

- Resource Centers, Scholarships, Sustainability & other Program Initiatives: $188,746
- Program Salaries, Travel & Overhead: $129,096
  - PROGRAM SERVICES TOTAL: $317,842 (69%)
- Fundraising & Marketing Initiatives: $22,768
- Fundraising Salaries & Overhead: $44,166
  - FUNDRAISING TOTAL: $66,934 (15%)
- ADMIN SALARIES & OVERHEAD: $73,854 (16%)

WITH GRATITUDE

Our incredible thanks to all of the donors who have so generously invested in The SOLD Project in 2015.

All Investors $500+

One Day’s Wages
Goble Property Management
Cultural Care Kids First
Johnson & Johnson
Newhope Baptist Church
Ping Pong A Thon
Cornerstone Fellowship
Marlene Lepkoski
Jennifer Weaver
Thelma Goble
Thomas Routh
Jeremiah Boehner
Roy and D'Aun Goble
Ott Foundation
The Nelson Family Trust
Lana Caspersen Harris
Vennic Limited
Greater Houston Community Foundation
Paige and David Ready
Dlugosh and Associates
Greg Zlevor
Rachel Langan
Bill Burris
Lawrence Livermore Lab
Nicole Leppert
Nick and Drew Parisi
Mark and Cathy Zoradi
Magnum Drywall

Renee and Bill Curtis
Kevin Eassa
Matthew Stoodley
Chuck Dixon
Rachel Dennis
Salesforce.com Foundation
Liz Connolly
Greg Weaver
Joseph Elmendorf
Kris and Margarett Hansen
Dean and Mary Given
Mr. & Mrs. J Keegan
Linda Lynsco
National Christian Foundation
Trevor Cecil
Christine Rose
Bill Stauffer
Patli Klisky
Steve and Amanda Ingold
Jolie Willis
Nancy Badore
ONE Hope Foundation
DC Transport
Duke Caldwell
Melanie Carrier
Michelle Dickinson-Moravek
Erica Goecke
Grace Kwak

Brendan McClenahan
Vince and Cathy Nelson
Seamus O’Flaherty
Thomas and JoAnn Prescott
Donna and Vaughn Wenzel
Susan Golder
Aileen Morrissey
Robert Maselli
Pakorn Pongpaet
Cristin Douglas
Beverly Howell
Shah Makujina
Daniel and Kimberly Young
Jeremiah and Megan Austin
Randall Kizer
Gregg and Emily Nelson
Julie Stahler
Jeff and Cameron Wilson
Applied Materials via Silicon Valley
Lilly Endowment Inc.
Graham Family Foundation
Hawaii Preparatory Academy
Iris Arce
Lisa Masterson
James and Debra Curtice
Jessica Stevens
Thomas Chapman
Rosemary Clyde
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“SOLD has truly changed my life. SOLD gave me an opportunity for higher education, counseling, and support.”

Boonta
University Student